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1-11-1989

# CWU Faculty Senate Minutes - 01/11/1989

Sue Tirotta

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REGULAR FACULTY SENATE MEETING Central Washington University

January 11, 1989

Presiding Officer: Connie Roberts Recording Secretary: Sue Tirotta

Meeting was called to order at 3:10 p.m.

#### ROLL CALL

Senators: All Senators or their Alternates were present except Bantz, Bennett, Bundy, Farkas and Caples.

Visitors: Don Schliesman, Robert Edington, Anne Denman and Dale Comstock.

CHANGES TO AGENDA

None

### APPROVAL OF MINUTES

\*MOTION NO. 2673 Charles McGehee moved and Nancy Lester seconded a motion to approve the minutes of the December 7, 1988 meeting as distributed. Motion passed.

#### COMMUNICATIONS

Connie Roberts reported the following correspondence:

-12/8/88 letter from Don Schliesman, Dean of Undergraduate Studies, requesting a change in the course repetition policy as recommended by the Undergraduate Council; referred to the Academic Affairs Committee.

-12/8/88 letter from Don Schliesman, Dean of Undergraduate Studies, concerning a change in schedule for Fall quarters 1989 and 1990; see Chair's Report.

### REPORTS

1. CHAIR

-Chair Roberts reported that approximately 105 applications have been received for the position of Dean of the College of Letters, Arts and Sciences. Recruitment of minorities and women is being assertively pursued, and the minimum requirements have been revised to require either an M.F.A. or a Ph.D. as the terminal degree. The application deadline is February 10, 1989. -Chair Roberts noted that there is a faculty vacancy on the Centennial Planning Committee and requested that interested faculty contact the Senate Office.

-Chair Roberts delivered the following report concerning the Faculty Legislative Representative:

### FACULTY LEGISLATIVE REPRESENTATIVE

On May 21, 1986, the Faculty Senate passed a motion which recommended the appointment of a faculty legislative liaison with full released time for Winter Quarter and partial released time for Spring Quarter.

An Ad Hoc Committee was formed in December with the charge to write a proposal for a Faculty Legislative Representative. The committee members were Bob Benton, Ken Gamon, Ken Hammond and Victor Marx.

Ken Gamon and I presented the proposal to the President just before Christmas. A few meetings were held over Christmas break to work out the details. The administration has been supportive of this position since I mentioned it to the President in October.

We are now ready to announce the appointment of Phil Backlund as the Faculty Legislative Representative. Phil will assume this role immediately. The proposal contained a description of the role of the Faculty Legislative Representative. It is as follows:

- 1. Consults with faculty and provides information to the legislators.
- 2. Consults with the University's Director of Governmental Relations to promote all matters of joint interest, thereby providing C.W.U. with a united voice wherever possible and more comprehensive coverage throughout the legislative session.

It is important to see the C.W.U. legislative representatives functioning as a team. Whenever there are differences of opinion, those differences will be discussed and debated internally, and Central will maintain a united voice to the legislature.

- 3. Testifies on matters of faculty and University interest.
- 4. Coordinates activities and efforts with Interinstitutional Council of Legislative Officers (ICLO), Faculty Legislative Representatives (FLR), Council of Faculty Representatives (CFR) and the Council of Presidents (COP).
- 5. Educates regional legislators as to the number of their constituents who attend C.W.U.
- 6. Generates interest and legislative responsibility among faculty through information and reports to the Faculty Senate.

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REGULAR FACULTY SENATE MEETING January 11, 1989

1. CHAIR, continued

### FACULTY LEGISLATIVE REPRESENTATIVE, continued

Since we do not have the resources for a full time Faculty Legislative Representative, and considering the legislative week, we feel that a Faculty Legislative Representative's schedule should be arranged so that he can be in Olympia on Tuesdays and Wednesdays of each legislative week. We will be sending out a survey to collect information from the faculty

regarding their legislative concerns. This information will be shared both with Dick Thompson, Director of Governmental Relations, and Phil Backlund. Dick Thompson has indicated an interest in communicating with the faculty and having their input.

- -Chair Roberts reminded faculty that a pre-retirement planning program funded by the Washington State Department of Retirement Systems ("Planning for the Rest of My Life") will be held in the SUB on March 10-11, 1989. The program includes segments on financial planning, health & energy and family & friends. There is a \$25 registration fee which is refunded on the second day of the program. Brochures and registration forms are available from the Affirmative Action Office.
- -Ken Gamon noted that the Affirmative Action Office will offer a workshop on January 25th in SUB 210 on "Social Security Retirement Benefits." Since early retirement may affect Social Security benefits, faculty considering this option are urged to attend.
- \*MOTION NO. 2674 Charles McGehee moved and Nancy Lester seconded a motion that the Quarterly Calendar for 1989-90 and 1990-91 be adjusted as follows:

### CENTRAL WASHINGTON UNIVERSITY QUARTERLY CALENDAR

	CURRENT	PROPOSED
FALL QUARTER 1989		
Date admissions process for Fall Quarter should be completed to avoid late registration time Advising and orientation of new students Registration Classes begin Change of Class Schedule Period Uncontested Withdrawal Period Last day to withdraw from classes Advising Week Veterans Day Holiday Pre-registration for Winter Quarter Thanksgiving Recess (begins noon Wednesday) Final days of Instruction and Examination Period	September 1 September 25 September 26, 27 September 28 Sept 28 - Oct 4 October 5 - 11 October 27 Oct 30 - Nov 3 November 10 November 6 - 16 Nov 22, 23, 24 December 11 - 15	September 1 September 18 September 19, 20 September 21 September 21-27 Sept 28 - Oct 4 October 20 October 23 - 27 November 10 Oct 30 - Nov 9 Nov 22, 23, 24 December 4 - 8
Days of Instruction:	53 1/2*	53 1/2*
WINTER QUARTER 1990		
Date admissions process for Winter Quarter should be completed to avoid late registration time Advising and orientation of new students Registration Classes begin Change of Class Schedule Period Martin Luther King, Jr's. Day Holiday Uncontested Withdrawal Period Last day to withdraw from classes Advising Week Pre-registration for Spring Quarter President's Day Holiday Final days of Instruction and Examination Period	December 1 January 8 January 8 January 9 January 9 - 16 January 15 January 16 - 19 February 9 February 9 February 5 - 9 February 12 - 22 February 19 March 19 - 23	December 1 January 2 January 2 January 3 January 3 - 10 January 15 January 10 - 15 February 2 Jan 29 - Feb 2 February 5 - 15 February 19 March 12 - 16
Days of Instruction:	52*	51*

(continued on next page)

Page 2

## REGULAR FACULTY SENATE MEETING January 11, 1989

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1. CHAIR, continued

SPRING QUARTER 1990			
Date admissions process for Spring Quarter should be completed to avoid late registration time Advising and orientation of new students Registration Classes begin Change of Class Schedule Period Uncontested Withdrawal Period Last day to withdraw from classes Advising Week Pre-registration for Fall Quarter Memorial Day Holiday Final days of Instruction and Examination Period Commencement	March 1 April 2 April 2 April 3 April 3 - 9 April 10 - 13 May 4 May 7 - 11 May 14 - 22 May 28 June 11 - 15 June 16	March 1 March 26 March 26 March 27 March 27 - April 2 April 3 - 6 April 27 April 30 - May 4 May 7 - 15 May 28 June 4 - 8 June 9	
Days of Instruction:	53*	53 <sup>*</sup>	
SUMMER QUARTER 1990			
Date admissions process for Summer Quarter should be completed to avoid late registration time Special Workshops Registration (for first and/or second terms) Classes begin Change of Class Schedule Period (1st and Full Terms) Independence Day Holiday Last day to withdraw from First Term classes First Term closes Registration (for Second Term) Classes begin (Second Term) Change of Class Schedule Period (Second Term) Last Day to Withdraw from Second Term Classes Second and Full Terms Closes' Special Workshops	June 1 June 18 - 22 June 25 June 26 - 29 July 4 July 6 July 25 July 26 July 26 July 27 - 30 August 9 August 24 August 27 - 31	June 1 June 11 - 15 June 18 June 19 + June 19 + July 4 June 29 July 18 July 19 July 19 July 20 - 23 August 2 August 17 August 20 - 24	r K
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<pre>* * * * * * * * * * * * * * * * * * *</pre>	September 24 September 25, 26 September 27 Sept 27 - Oct 3 October 31 Oct 29 - Nov 2 November 12 November 5 - 15 Nov 21, 22, 23	September 17 September 18, 19 September 20 September 20 - 26 Sept 27 - Oct 3 October 24 October 22 - 26 November 12 Oct 29 - Nov 8 Nov 21, 22, 23	*
<pre>* * * * * * * * * * * * * * * * * * *</pre>	September 24 September 25, 26 September 27 Sept 27 - Oct 3 October 4 - 10 October 31 Oct 29 - Nov 2 November 12 November 5 - 15 Nov 21, 22, 23 December 10 -14	September 17 September 18, 19 September 20 September 20 - 26 Sept 27 - Oct 3 October 24 October 22 - 26 November 12 Oct 29 - Nov 8 Nov 21, 22, 23 December 3 - 7	*
<pre>* * * * * * * * * * * * * * * * * * *</pre>	September 24 September 25, 26 September 27 Sept 27 - Oct 3 October 4 - 10 October 31 Oct 29 - Nov 2 November 12 November 5 - 15 Nov 21, 22, 23 December 10 -14	September 17 September 18, 19 September 20 September 20 - 26 Sept 27 - Oct 3 October 24 October 22 - 26 November 12 Oct 29 - Nov 8 Nov 21, 22, 23 December 3 - 7	*
<pre>FALL QUARTER 1990 Date admissions process for Fall Quarter should be completed to avoid late registration time Advising and orientation of new students Registration Classes begin Change of Class Schedule Period Uncontested Withdrawal Period Last day to withdraw from classes Advising Week Veterans Day Holiday Pre-registration for Winter Quarter Thanksgiving Recess (begins noon Wednesday) Final days of Instruction and Examination Period Days of Instruction: WINTER QUARTER 1991 Date admissions process for Winter Quarter should be completed to avoid late registration time Advising and orientation of new students Registration Classes begin Change of Class Schedule Period Martin Luther King, Jr's. Day Holiday Advising Week Last day to withdraw from classes re-registration for Spring Quarter President's Day Holiday</pre>	September 24 September 25, 26 September 27 Sept 27 - Oct 3 October 4 - 10 October 31 Oct 29 - Nov 2 November 12 November 5 - 15 Nov 21, 22, 23 December 10 - 14 53 $1/2*$ December 1 January 7 January 7 January 7 January 8 January 8 - 14 January 8 - 14 January 15 - 18 January 21 February 4 - 8 February 12 February 11 - 20 February 18	September 17 September 18, 19 September 20 September 20 September 20 - 26 Sept 27 - Oct 3 October 24 October 22 - 26 November 12 Oct 29 - Nov 8 Nov 21, 22, 23 December 3 - 7 53 1/2* December 1 January 2 January 2 January 3 January 3 January 3 January 3 January 10 - 15 January 21 January 21 January 21 February 6 February 4 - 8 February 18	*

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REGULAR FACULTY SENATE MEETING January 11, 1989

### 1. CHAIR, continued

### SPRING QUARTER 1991

Date admissions process for Spring Quarter should be completed to avoid late registration time Advising and orientation of new students Registration Classes begin Change of Class Schedule Period Uncontested Withdrawal Period Last day to withdraw from classes Advising Week Pre-registration for Fall Quarter Memorial Day Holiday Final days of Instruction and Examination Period Commencement	March 1 April 1 April 2 April 2 - 8 April 9 - 12 May 6 May 6 - 10 May 13 - 21 May 27 June 10 - 14 June 15	March 1 March 25 March 25 March 26 March 26 - April 1 April 2 - 5 April 29 April 29 - May 3 May 6 - 14 May 27 June 3 - 7 June 8
Days of Instruction:	53*	53*
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Date admissions process for Summer Quarter should be completed to avoid late regisatrion time Special Workshops Registration (for first and/or second terms) Classes begin Change of Class Schedule Period (1st and Full Terms) Independence Day Holiday Last day to withdraw from First Term classes First Term closes Registration (for Second Term) Classes begin (Second Term)	June 1 June 24 June 25 June 25 - 28 July 4 July 5 July 24 July 25 July 25	June 1 June 10 - 14 June 17 June 18 June 18 - 21 July 4 June 28 July 17 July 18 July 18 July 18

Special Workshops

Second and Full Terms Closes

Change of Class Schedule Period (Second Term)

Last Day to Withdraw from Second Term Classes

\*Includes week of final examinations

Chair Roberts noted that, in his letter of December 8, 1988, Don Schliesman reports that recent polls indicate favor for beginning Fall quarters 1989 and 1990 one week earlier and leaving the other quarters unchanged. After discussion, the Senate Executive Committee concluded that it would be appropriate to move all quarters forward one week in order to create a schedule that is more compatible to the one in current use as well as those for past years. She pointed out that, in the case of Winter quarters 1990 and 1991, classes would begin 6, instead of 7, days earlier in order to allow for the New Year's Holiday.

July 26 - 29

August 26 - 30

August 8

August 23

Senators raised questions regarding the extent of fuel and Library savings and in what way Summer Session would be affected, and Don Schliesman and President Garrity addressed these questions.

The question was called for on MOTION NO. 2674, and a vote was immediately held. Motion passed.

2. PRESIDENT

President Donald Garrity reported that Assistant Attorney General Teresa Kulik is reviewing the proposed Early Retirement Program and analyzing the potential for age discrimination which might be associated with such a program. The President anticipates a report from Ms. Kulik by early February. He emphasized that if the program is approved by the Faculty Senate, the Administration and the Board of Trustees, the deadline dates for participation in the program would be waived during its initial implementation.

The Legislative session has begun, and the President plans to distribute a memo outlining Governor Booth Gardners's budget proposal and its effects on higher education.

President Carrity noted that for several years there has been a legislative approach to setting tuitions which is based upon a percentage of the cost of instruction. This year's calculations for cost of instruction indicate that both undergraduate and graduate tuitions could increase dramatically unless there is a change in the tuition setting policy.

(continued on next page)

Page 4

July 19 - 22

August 19 - 23

August 1

August 16

REGULAR FACULTY SENATE MEETING January 11, 1989

### Page 5

2. PRESIDENT, continued

President Garrity indicated that the March prediction for the next biennial economy is not expected to be positive, and he expressed his hope that Central's faculty will be more organized and assertive in the future in expressing its views to the legislature via letters, phone calls and its Faculty Legislative Representative.

Robert Edington, Provost and Vice President for Academic Affairs, added that his office has interviewed two candidates for the position of Director of International Programs. He urged those with comments or completed rating sheets on the candidates to submit them to Don Schliesman, Dean of Undergraduate Studies, at the earliest opportunity. The beginning of Spring quarter 1989 has been tentatively scheduled as a starting date for this position.

3. ACADEMIC AFFAIRS COMMITTEE

None

- 4 BUDGET COMMITTEE None
- CODE COMMITTEE 5. None
- CURRICULUM COMMITTEE

Warren Street reported that the Senate Curriculum Committee is gathering information and discussing the 110 degree limit on majors and the policy concerning the Basic Requirements portion of the General Education Program.

**2015** \*MOTION NO. 2674 Warren Street moved approval of University Curriculum Committee pages 954-961 with the following change:

-UCC Page 958, Business Administration Program Change: add the letter "A." in the space to the left of "Pre-admission Requirements." Motion passed.

PAGE

MKT 361 becomes BUS 361 MKT 464 becomes BUS 464 954 954 954-60 B.S./Business Administration Financial Administration General Business International Business Management & Organization Marketing Management 961 Business Administration Minor

Course Change Course Change Program Change

Program Change

PERSONNEL COMMITTEE 7.

Nancy Lester reported that the Senate Personnel Committee is continuing to work on development of a new faculty orientation program.

### OLD BUSINESS

None

### NEW BUSINESS None

### ADJOURNMENT

Meeting was adjourned at 3:55 p.m.

NEXT REGULAR FACULTY SENATE MEETING: February 1, 1989

### FACULTY SENATE REGULAR MEETING 3:10 p.m., Wednesday, January 11, 1989 SUB 204-205

- I. ROLL CALL
- II. CHANGES TO AGENDA
- III. APPROVAL OF MINUTES December 7, 1988
- IV. COMMUNICATIONS

-12/8/88 letter from Don Schliesman, Dean of Undergraduate Studies, requesting a change in the course repetition policy as recommended by the Undergraduate Council; referred to Academic Affairs Committee.
-12/8/88 letter from Don Schliesman, Dean of

Undergraduate Studies, concerning a change in schedule for Fall guarters 1989 and 1990; see Chair's Report.

### V. REPORTS

- 1. Chair -Change in schedule 1989-90 and 1990-91: <u>MOTION</u>: Adjust the Quarterly Calendar to start Fall, Winter and Spring quarters 1989-90 and 1990-91 <u>one</u> week earlier. (see current schedule attached -Proposal for a Faculty Legislative Representative
- 2. President
- 3. Academic Affairs Committee
- 4. Budget Committee
- 5. Code Committee -Update on Early Retirement Program Proposal (Victor Marx)
- 6. Curriculum Committee -UCC Pages 954-961
- 7. Personnel Committee
- VI. OLD BUSINESS
- VII. NEW BUSINESS
- VIII. ADJOURNMENT

\*\*\* NEXT REGULAR FACULTY SENATE MEETING: February 1, 1989 \*\*\*

### DEC .. 6 1339



December 8, 1988

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C ,e Roberts, Chair Faculty Senate Central Washington University Campus

Washington

University

Central

#### Dear Dr. Roberts:

The purpose of this letter is to seek reaction from the Faculty Senate to the suggestion that fall quarters 1989 and 1990 begin one week earlier than now scheduled (copy attached). You may be aware that many people raised questions about the "late" start this fall. During 1966-87 the five-year schedule was changed by delaying the 1988 starting date by one week. As I recall, it was done to (1) allow students an additional week to work in summer jobs and (2) reduce the "Christmae" break from three to two weeks. Now the request is to start fall, 1989 and 1990 one week earlier.

I have attempted to gather some information which may be helpful to the Senate in making its decision. The department chairs/program directors were asked to state a preference for the earlier starting date, as were members of the student B.O.D. One member of the Board volunteered to poll a group of students with whom he worked. The results are: 19 of 33 responses from the chairs supported changing the dates, 1 of 5 members of the B.O.D. favored an earlier start and 36% of the 120 students polled supported the earlier date. Several faculty polled their classes and found 90% in favor of changing the dates.

According to my conversations with representatives of our mister institutions, they have established the following dates for fall guarter:

	1989	1990
E.W.U.	Sept 18 - Dec 8	Sept 17 - Dec 17
U of W	Sept 25 - Dec 14	Oct 1 - Dec 20
W.W.U.	Sept 25 - Dec 15	Sept 24 - Dec 14
T.E.S.C.	Sept 25 - Dec 16	Not yet set
C.W.U.	Sept 25 - Dec 15	Sept 24 - Dec 14

Reasons to leave the calendar as is include:

- allows one more week for student to be employed in summer jobs
- b. the dates have already been approved
- c. allows a three week "Christmas" break
- d. Extended begree Centers in Lynnwood and South Seattle have already informed students of the September 25 starting date. Also, the two community colleges start on September 25. Center coordinators say a change would be <u>very</u> confusing.

Reasons to change the calendar include:

- a. allows students to get a "jump" on Christmas vacation tobs
- b. allows a four week "Christmas" break
- c. generates more fuel savings
- d. save athletic budget expenses for feeding and housing football and volleyball players
- e. there would be substantial fiscal savings in the library.

Also attached is a listing of fall quarter beginning and ending dates for the past twenty years.

It is important to receive the Senate's reaction to this soon because it must go into the new catalog copy after consideration by the President and Provost.

I would be pleased to meet with you or others regarding this.

Thank you for your help.

Sincerely, Donald M. Schliesman Dean of Undergraduate Studies

### FALL QUARTER CALENDAR

Past 20 Years

Classes	Fall Quarter
Began	End Date
9/23	12/13
9/24	12/12
9/22	12/11
	12/17
	12/15
	12/14
	12/13
	12/12
	12/10
	12/16
	12/15
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	12/12
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	12/10
	12/9
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## PALL QUARTER 1916

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### PALL QUANTER 1987

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### BURNER QUARTER 1988

FALL QUARTER 1998

Days of Instruction 53 1/2" VINTER QUARTER 1989

Days of Instruction 31" APRTRO QUARTER 1888

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June 1 June 12 - June 14 June 18 June 19 June August 2 August 18 August 21 - August 35

Richard ALUMBAUGH Susan LONBORG Jay BACHRACH Peter BURKHOLDER Kenneth BANTZ Dick WASSON Robert BENNETT 🖌 Ethan BERGMAN David GEE Larry BUNDY Ed GOLDEN Frank CARLSON Cal GREATSINGER FRANK CIOFFI David CANZLER John CLARK Ken CORY Gary GALBRAITH 🖌 David DARDA John CARR 🖌 Ed DIXON Hal OTT Barry DONAHUE Bernard MARTIN Betty EVANS Richard LEINAWEAVER Steven FARKAS Don RINGE Ken GAMON Stephen HINTHORNE 🥢 Donald GARRITY Robert EDINGTON Beverly HECKART Larry LOWTHER ✓ Stephen JEFFERIES Scott RICARDO Peter LANEY ROBERT GOSTORD Kelton KNIGHT Nancy LESTER R.J. CARBAUGH Richard MACK Linda MARRA Wendy RICHARDS Victor MARX William SCHMIDT Charles McGEHEE Frank SESSIONS 🥜 Wells McINELLY Don WISE Patrick McLAUGHLIN Patrick OWENS Gary PARSON George KESLING Michael PAULOS John RESSLER Otto JAKUBEK Connie ROBERTS Ken HARSHA Jennell SHELTON Arne SIPPOLA Minerva CAPLES Warren STREET Max ZWANZIGER Roger GARRETT Alan TAYLOR Bill VANCE Karl CLONINGER Randall WALLACE Jack MCPHERSON Rex WIRTH Norman WOLFORD

Please sign your name and return this sheet to the Faculty Senate Secretary directly after the meeting. Thank you. January 11, 1989
DATE

### VISITOR SIGN-IN SHEET

Ananda) C. Yudeok TOM YOUNGBLOOD DINYIN Willin \_\_\_\_ iesma -----Mathews - The Observer

Central Washington University



Faculty Senate

Bouillon 240 Ellensburg, Washington 98926

(509) 963-3231

December 15, 1988

Mr. Donald Garrity President Central Washington University Campus

Dear Don:

Since we have withdrawn the proposed <u>Faculty Code</u> change - Early Retirement Program - from consideration by the Faculty Senate until Ms. Kulik can review the entire policy, I should like to request your sharing the results of that review with the members of the Code Committee as soon as it is completed. After that, we can make any necessary revisions and bring the proposed Code change to the Senate for a vote.

Because of the intense interest of some faculty members in participating in the program, it would be desirable to place it on the Senate's agenda during winter quarter. If it is possible to make the revisions during winter quarter, I shall be willing to return to campus to help with them.

Thank you,

Beverly Heckart, Chair Faculty Senate Code Committee

c: Robert Edington, Provost & VP for Academic Affairs Bernie Martin, Chair, Retirement & Insurance Committee Code Committee: Cathy Bertelson, BEAM Victor Marx, Library Deborah Medlar, Accounting Max Zwanziger, Psychology

BH:sft

DEC 1 2 1989

Central Washington University December 8, 1988



Dean of Undergraduate Studies

Bouillon 207 I Ellensburg, Washington 98926

(509) 963-1403

Connie Roberts, Chair Faculty Senate Central Washington University Campus

Dear Dr. Roberts:

Last October you sent a letter saying the Senate Executive Committee requested the Undergraduate Council to continue deliberation on the student petition on repeating courses. After three and one-half meetings of discussion the Council during its meeting December 7, 1988, approved a motion recommending the following policy:

Some courses are approved for repetition with credit awarded each time the course is taken and passed. Such approval is indicated in the course description in this catalog.

Other courses may be repeated under the following conditions:

1. Students may repeat such courses only once, and credit will be awarded only once. This condition also applies to transfer courses that are repeated at Central.

2. When a course is repeated, only the second grade earned will be used in the computation of the cumulative grade point average, however both grades will remain in the student's official record.

3. Major grade point averages will be computed on the same basis as described above when major course are repeated.

Implement Fall, 1989.

I recommend it to the Faculty Senate.

Sincerely,

Øonald M. Schliesman Dean of Undergraduate Studies

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DEC 🛰 8 1989

Central Washington University



Dean of Undergraduate Studies

Bouillon 207 I Ellensburg, Washington 98926

(509) 963-1403

December 8, 1988

Connie Roberts, Chair Faculty Senate Central Washington University Campus

Dear Dr. Roberts:

The purpose of this letter is to seek reaction from the Faculty Senate to the suggestion that fall quarters 1989 and 1990 begin one week earlier than now scheduled (copy attached). You may be aware that many people raised questions about the "late" start this fall. During 1986-87 the five-year schedule was changed by delaying the 1988 starting date by one week. As I recall, it was done to (1) allow students an additional week to work in summer jobs and (2) reduce the "Christmas" break from three to two weeks. Now the request is to start fall, 1989 and 1990 one week earlier.

I have attempted to gather some information which may be helpful to the Senate in making its decision. The department chairs/program directors were asked to state a preference for the earlier starting date, as were members of the student B.O.D. One member of the Board volunteered to poll a group of students with whom he worked. The results are: 19 of 33 responses from the chairs supported changing the dates, 1 of 5 members of the B.O.D. favored an earlier start and 36% of the 120 students polled supported the earlier date. Several faculty polled their classes and found 90% in favor of changing the dates.

According to my conversations with representatives of our sister institutions, they have established the following dates for fall quarter:

1989

1990

E.W.U. U of W W.W.U.	Sept Sept	18 - Dec 8 25 - Dec 14 25 - Dec 15 25 - Dec 16	Sept 17 - Dec 17 Oct 1 - Dec 20 Sept 24 - Dec 14
T.E.S.C.  C.W.U.		25 - Dec 16 	Not yet set Sept 24 - Dec 14

Connie Roberts December 8, 1988 -2-

Reasons to leave the calendar as is include:

- a. allows one more week for student to be employed in summer jobs
- b. the dates have already been approved
- c. allows a three week "Christmas" break
- d. Extended Degree Centers in Lynnwood and South Seattle have already informed students of the September 25 starting date. Also, the two community colleges start on September 25. Center coordinators say a change would be very confusing.

Reasons to change the calendar include:

- a. allows students to get a "jump" on Christmas vacation jobs
- b. allows a four week "Christmas" break
- c. generates more fuel savings
- d. save athletic budget expenses for feeding and housing football and volleyball players
- e. there would be substantial fiscal savings in the library.

Also attached is a listing of fall quarter beginning and ending dates for the past twenty years.

It is important to receive the Senate's reaction to this soon because it must go into the new catalog copy after consideration by the President and Provost.

I would be pleased to meet with you or others regarding this.

Thank you for your help.

Sincerely,

Donald M. Schliesman Dean of Undergraduate Studies

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Attachments

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### FALL QUARTER CALENDAR

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### Past 20 Years

1968     9/23       1969     9/24	12/13 12/12 12/11 12/17 12/17
1969 9/24	12/12 12/11 12/17
	12/11 12/17
1970 9/22	12/17
1971 9/28	
1972 9/26	12/15
1973 9/26	12/14
1974 9/23	12/13
1975 9/22	12/12
1976 9/20	12/10
1977 9/26	12/16
1978 9/25	12/15
1979 9/25	12/14
1980 9/23	12/12
1981 9/22	12/11
1982 9/21	12/10
1983 9/20	12/9
1984 9/25	12/14
1985 9/24	12/13
1986 9/23	12/12
1987 9/22	12/11
1988 9/27	12/16

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Date admissions process for Pall Quarter should be completed to avoid late registration time Advising and orientation of new students Registration Registration Classes begin Change of Class Schedule Period Uncontested Withdrawal Period Last day to Withdraw from classes Advising Week Veterans Day Holiday Pre-registration for Winter Quarter Thanksciving Recess Thanksgiving Recess Final days of Instruction and Examination Period

#### Days of Instruction 53 1/2\*

### WINTER QUARTER 1988

Date admissions process for Winter Quarter should be completed to avoid late registration time Advising and orientation of new students Registration Classes begin Change of Class Schedule Period Uncontested Withdrawal Period Martin Luther King, Jr's. Day Holiday Last day to withdraw from classes Advising Week President's Day Voliday President's Day Holiday Pre-registration for Spring Quarter Final days of Instruction and Examination Period

Days of Instruction 52\*

### SPRING QUARTER 1988

Date admissions process for Spring Quarter should be completed to avoid late registration time Advising and orientation of new students Registration Registration Classes begin Change of Class Schedule Period Uncontested Withdrawal Period Last day to withdraw from classes Advising Week Pre-registration for Fall Quarter Memorial Day Holiday Final days of Instruction and Examination Period Commencement

Days of Instruction 53\*

### SUMMER QUARTER 1988

Date admissions process for Summer Quarter should be completed to avoid late registration time Special Workshops June 1 June 13 - June 17 June 20 Registration (for first and/or second terms) Classes begin Change of Class Schedule Period (First and Full Terms) Last day to withdraw from First Term classes Independence Day Holiday First Term closes June 21 June 21 - June 24 July 1 July 4 July 20 July 21 July 21 July 21 July 22 - July 25 Registration (for Second Term) Classes begin (Second Term) Change of Class Schedule Period (Second Term) Last Day to Withdraw from Second Term Classes August 3 August 19 August 22 - August 26 Second and Full Terms Closes Special Workshops

\*Includes week of final examinations

September 1 September 1 September 21 September 22, 23 September 24 September 24 - September 30 October 1 - October 7 October 23 November 2 - November 6 November 9 November 10 - November 19 November 25 (Noon), 26, 27 December 7, 8, 9, 10, 11

December 1 December 1 January 4 January 5 January 5 - January 11 January 12 - January 15 January 18 February 5 February 8 - February 12 February 15 February 16 - February 25 March 14, 15, 16, 17, 18

March 1 March 28 March 28 March 29 March 29 - April 4 April 5 - April 8 April 29 May 9 - May 13 May 16 - May 24 May 30 June 6, 7, 8, 9, 10 June 11

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Date admissions process for Fall Quarter should be completed to avoid late registration time Advising and orientation of new students September 1 September 1 September 26 September 27, 28 September 29 - October 5 October 6 - October 12 October 28 October 31 - November 4 Registration Classes begin Change of Class Schedule Period Uncontested Withdrawal Period Last day to withdraw from classes Advising Neek Veterans Day Holiday Pre-registration for Winter Quarter November 11 November 7 - November 17 November 23 (Noon), 24, 25 December 12, 13, 14, 15, 16 Thanksgiving Recess Final days of Instruction and Examination Period Days of Instruction 53 1/2\* WINTER QUARTER 1989 Date admissions process for Winter Quarter should be completed to avoid late registration time December 1 Advising and orientation of new students January 3 January 3 January 4 January 4 - January 10 January 11 - January 17 January 16 Registration Classes begin Change of Class Schedule Period Change of Class Schedule Period Uncontested Withdrawal Period Martin Luther King, Jr's. Day Holiday Last day to withdraw from classes Advising Week Pre-registration for Spring Quarter President's Day Holiday Final days of Instruction and Examination Period February 3 February 6 - February 10 February 13 - February 23 February 20 March 13, 14, 15, 16, 17 Days of Instruction 51\* SPRING QUARTER 1989 Date admissions process for Spring Quarter should be completed to avoid late registration time Advising and orientation of new students Registration March 1 March 27 March 27 ses beat

CT#SSes Dediu	marcn 40
Change of Class Schedule Period	March 28 - April 3
Uncontested Withdrawal Period	April 4 - April 7
Last day to withdraw from classes	April 28
Advising Week	May 8 - May 12
Pre-registration for Fall Quarter	May 15 - Hay 26
Memorial Day Holiday	May 29
Final days of Instruction and Examination Period	June 5, 6, 7, 8, 9
Conmencement	June 10

Days of Instruction 51\*

SUMMER QUARTER 1989

Date admissions process for Summer Quarter should be completed to avoid late registration time June 1 June 12 - June 16 June 19 June 20 June 20 - June 23 June 30 Special Workshops Registration (for first and/or second terms) Classes begin Change of Class Schedule Period (First and Full Terms) Last day to withdraw from First Term classes Independence Day Holiday July 4 July 19 July 20 First Term closes Registration (for Second Term) Classes begin (Second Term) Change of Class Schedule Period (Second Term) Last Day to Withdraw from Second Term Classes July 20 July 21 - July 24 August 2 August 18 August 21 - August 25 Second and Full Terms Closes Special Workshops

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\*Includes week of final examinations

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Date admissions process for Fall Quarter should be completed to avoid late registration time September 1 Advising and orientation of new students September 25 September 25 September 26, 27 September 28 September 28 - October 4 October 5 - October 11 October 27 Registration Registration Classes begin Change of Class Schedule Period Uncontested Withdrawal Period Last day to withdraw from classes Advising Week Veterans Day Holiday Pre-registration for Winter Quarter October 30 - November 3 November 10 November 6 - November 16 November 22 (Noon), 23, 24 December 11, 12, 13, 14, 15 Thanksgiving Recess Final days of Instruction and Examination Period Days of Instruction 53 1/2\* WINTER QUARTER 1990 Date admissions process for Winter Quarter should " be completed to avoid late registration time Advising and orientation of new students Registration December 1 January 8 January 8 Registration Classes begin Change of Class Schedule Period Martin Luther King, Jr's. Day Holiday Uncontested Withdrawal Period Last day to withdraw from classes Advising Neek Pre-registration for Spring Quarter January 9 January 9 - January 16 January 15 January 16 - January 19 February 9 February 9 February 12 - February 9 February 12 - February 22 February 19 President's Day Holiday Final days of Instruction and Examination Period March 19, 20, 21, 22, 23 Days of Instruction 52\* SPRING QUARTER 1990 Date admissions process for Spring Quarter should be completed to avoid late registration time Advising and orientation of new students Registration March 1 April 2 April 2 Registration Classes begin Change of Class Schedule Period Uncontested Withdrawal Period Last day to withdraw from classes Advising Week Pre-registration for Fall Quarter April 3 April 3 - April 9 April 10 - April 13 Nay 4 Hay 7 - Hay 11 Hay 14 - May 22 Hay 28 Memorial Day Holiday Final days of Instruction and Examination Period June 11, 12, 13, 14, 15 June 16 Commencement Days of Instruction 53\* SUMMER QUARTER 1990 Date admissions process for Summer Quarter should be completed to avoid late registration time Special Workshops June 1 June 18 - June 22 June 25 June 26 June 26 - June 29 July 4 July 6 July 6 Registration (for first and/or second terms) Classes begin Change of Class Schedule Period (First and Full Terms) Independence Day Holiday Last day to withdraw from First Term classes First Term closes July 25 July 26 Registration (for Second Term) July 26 July 27 - July 30 August 9 August 24 August 27 - August 31

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Classes begin (Second Term) Change of Class Schedule Period (Second Term) Last Day to Withdraw from Second Term Classes Second and Full Terms Closes Special Workshops

\*Includes week of final examinations

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Date admissions process for Fall Quarter should be completed to avoid late registration time Advising and orientation of new students Registration Classes begin Change of Class Schedule Period Uncontested Withdrawal Period Last day to withdraw from classes Advising Week Veterans Day Holiday Pre-registration for Winter Quarter Thanksgiving Recess Final days of Instruction and Examination Period

Days of Instruction 53 1/2\*

### WINTER QUARTER 1991

Date admissions process for Winter Quarter should be completed to avoid late registration time Advising and orientation of new students Registration Classes begin Change of Class Schedule Period Uncontested Withdrawal Period Martin Luther King, Jr's. Day Holiday Advising Week Last day to withdraw from classes Pre-registration for Spring Quarter President's Day Holiday Final days of Instruction and Examination Period

Days of Instruction 52\*

SPRING QUARTER 1991

Date admissions process for Spring Quarter should be completed to avoid late registration time Advising and orientation of new students Registration Classes begin Change of Class Schedule Period Uncontested Withdrawal Period Last day to withdraw from classes Advising Week Pre-registration for Fall Quarter Memorial Day Holiday Final days of Instruction and Examination Period Connencement

Days of Instruction 53\*

### SUMMER QUARTER 1991

Date admissions process for Summer Quarter should be completed to avoid late registration time Special Workshops Registration (for first and/or second terms) Classes begin Change of Class Schedule Period (First and Full Terms) Independence Day Holiday Last day to withdraw from First Term classes First Term closes Registration (for Second Term) Classes begin (Second Term) Change of Class Schedule Period (Second Term) Last Day to Withdraw from Second Term Classes Second and Full Terms Closes Special Workshops

\*Includes week of final examinations

Office of Undergraduate Studies 2/87

September 27 September 27 - October 3 October 4 - October 10 October 31 October 29 - November 2 October 29 - November 2 November 12 November 5 - November 15 November 21 (Noon), 22, 23 December 10, 11, 12, 13, 14 14 December 1 January 7 January 7 January 8 January 8 - January 14 January 15 - January 18 January 21 February 1 February 12 February 12 February 11 - February 20 February 18 March 18, 19, 20, 21, 22

September 1 September 24 September 25, 26

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March 1 April 1 April 1 April 2 April 2 - April 8 April 9 - April 12 May 6 May 6 - May 10 May 13 - May 21 May 27 June 10, 11, 12, 13, 14 June 15

June 1 June 17 - June 21 June 24 June 25 June 25 - June 28 June 25 - June 28 July 4 July 5 July 24 July 25 July 25 July 26 - July 29 August 8 August 23 August 26 - August 30

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CURRICULUM PROPOSALS APPROVED BY THE UNIVERSITY CURRICULUM COMMITTEE AND FORWARDED TO THE SENATE

### BUSINESS ADMINISTRATION

COURSE CHANGES - 3 or more

### AS IT APPEARS

MKT 361. Marketing Channels Management (3). Prerequisite, MKT 360. Selection, evaluation, management and control of channels of distribution; analysis of functions of the channel system; warehousing, inventory control, and transportation in physical distribution; wholesaling and industrial products and services.

### PROPOSED

BUS 361. Channels of Distribution Management (5). Prerequisite, BUS 360. Selection, evaluation, management and control of channels of distribution. Analysis of the channel system includes warehousing, inventory management, and physical distribution in comsumer and industrial products and services.

### AS IT APPEARS

MKT 464. Purchasing Management (4). Prerequisite, MKT 360 or permission. Introduction to elements of purchasing activities in industrial and governmental markets. Will stress decision making, lega and ethical implications in the market.

### PROPOSED

BUS 464. Purchasing Management (5). Prerequisite, BUS 360 or permission. Introduction to elements of purchasing activities in industrial and governmental markets. Will stress decision making, lega: and ethical implications in the market and pricing considerations in various market situations.

PROGRAM CHANGES AS IT APPEARS

### **BUSINESS ADMINISTRATION**

Chair: Wayne A. Fairburn Shaw-Smyser Hall 307A

### Professors:

Lyle E. Ball, Law Lawrence A. Danton, Management Edward S. Esbeck, Management – Lynnwood Allen K. Gulezian, IR/Management Arthur Bowman, Acting Professor, Real Estate/Law Eldon C. Johnson, Finance - Lynnwood

### Associate Professors:

Larry Bundy, Management Science Wayne A. Fairburn, Finance Stan Jacobs, Finance - Normandy Park C. Boyd Johnson, Marketing George Kesling, Management Science Badiul Majumdar, Management - Tri-Cities Leslie C. Mueller, Management Donald Nixon, Management - Normandy Park

### Assistant Professors:

James Beaghan, Marketing - Normandy Park Kerry Bowles, Finance Edward Golden, Marketing - Lynnwood James Jordan, Industrial Relations - Tri-Cities John Lasik, Finance Mark Speece, Marketing

#### Lecturers:

Wanda Fujimoto, Marketing David H. Gorrie, Law Gary Parson, IR/Management 954

### BUSINESS ADMINISTRATION CONTINUED

### Admission Requirements to Majors

Students must apply and be admitted to the major. Applications must be received prior to beginning 300-400 level courses in the School of Business and Economics. Application forms are available in the department office. The completed forms must be accompanied by a current credit evaluation from the office of the Registrar.

Admission shall be based on grades earned in the sophomore (200) level courses. English 101 and English 102 must be completed before admission.

MS 821, Introduction to Decision Sciences
ACCT 951 Petrodoles of Accounting L
ACCT 959 Principles of Accounting II
RCON 901 Principles of Economics, Micro
ECON 808, Principles of Economics, Macro
FIN 941 Business Law OR
ECON 356, Government and Business

A cumulative grade point average of 2.25 in the above courses must be achieved with a minimum grade of "C-" (1.70) in each course. The credit/no credit option will not be accepted for any of these courses. The applicant must have earned a minimum cumulative GPA of 2.00 in all collegiate study. These criteria also apply to equivalent courses transferred from other institutions.

Students who have met all the above requirements will be admitted. Students who have not met all of the above requirements may be admitted conditionally by permission of the department chair or designee. If the number of eligible applicants exceeds available space, acceptance will be competitive, based on a selection index.

Students majoring in other departments who are required to take Business Administration courses for either their major or minor will be admitted to upper division courses upon the request of the chair of of their major department. Other students wishing to enroll in upper division Business Administration courses will be admitted on a space available basis.

### Bachelor of Science Major

Students must complete MATH 130.1 prior to enrolling in MS 821 and must complete MATH 170 prior to enrolling in MS 323. (It should be noted that MATH 163.1 is a prerequisite to MATH 170.

MS 881, Introduction to D	ecision S	ciences		5
MS 383, Management Scie	nce			4
MS 386, Management Info	ormation	Systema:		
Data and Technology	ormación	ojuccia.		
Data and Technology				E
FIN 370, Business Finance				0
FIN 841, Business Law C	NK		10	
ECON 356, Governmen	t and Bus	iness		ð
ECON 801, Principles of I	Conomic	s Micro		ð
ECON 208, Principles of I	conomic	a Macro		
ACCT 851, Principles of /	countin	g1		
ACCT 858, Principles of /	Accountin	g 11		
MKT 360, Principles of M	arketing	•		4
MGT 380, Organizational	Manader	ent		5
MOT 500, Organizational	rianagen	ient		Ĩ.
MGT 489, Business Policy				
One of the following:			••••••	1-0
ADOM 385 (5)				
COM 345 (4)				1.
ENG 310 (4)				
ACCT 484 (5)				
		120	Total	60-61

In addition to the above required core, students must select one \$5 credit specialization in a Business Administration field. Areas of specialization may provide the student with the opportunity to elect business administration-related courses offered by other acedemic areas within the University.

### **Financial Administration**

### Advisor: Lasik

This specialization prepares graduates for careers in general corporate financial planning and management as well as careers with commercial banks, trust companies, mortgage banks and insurance, real estate and investment firms. Minimum of 25 credits required.

#### Required:

### General Business

### Advisors: Ball, Danton, Fairburn

There are no specific required courses. The courses may be taken, with prior approval of the General Business advisor. from appropriate academic area(s).

Minimum of 85 credits required.

### Industrial Relations

### Advisor: Parson

This specialization prepares graduates for careers in human resource planning, job analysis, employee evaluation, selection, recruitment, interviewing, employee training, management development, employee compensation and benefits, collective bargaining and labor relations. Minimum of 85 credits required.

### Required:

#### Credits

Credita

prior approval of the Industrial Relations advisor: ECON 355, IR 342, IR 479, IR 486, IR 488, PSY 456.

A student may, with prior approval of the Industrial Relations advisor, include one of the following in the 16 credita: COM 375, PSY 308, PSY 444, SOC 351.

Credita

CURRICULUM PROPOSALS APPROVED BY THE UNIVERSITY CURRICULUM COMMITTEE AND FORWARDED TO THE SENATE

### BUSINESS ADMINISTRATION CONTINUED

### International Business Advisor: Mueller

This specialization prepares graduates for careers with firms engaged in international business. Emphasis is placed on the problems and opportunities of enterprise in the international environment. Minimum of 25 credits required.

### Required: Credits

ECON 310, International Economica	
MGT 384, Introduction to International	*
Business	
Plus 16 credits from the following electives	
with prior approval of the International	22
Business advisor:	
MKT 467, MGT 484, ECON 888,	
ECON 418, GEOG 460	

Other approved courses may be included.

### Management and Organization

Advisors: Gulezian, Mueller

Management has as its central purpose the study of the processes by which human efforts in organizational settings are coordinated to obtain the goals of the organization. It includes the study of the theory and practice of organization and management, and is excellent preparation for those interested in leadership roles in both profit and nonprofit organizations. Minimum of 85 credits required.

Required	1	1.00	Credits
IR 381, Management of Human H	Resources		
MGT 481, Organizational Theor Behavior	y and Hu	man	

Behavior... Plus 15 credits from the following electives: ACCT 305, ECON 458, IR 479, IR 486, MGR 435, MGT 384, MGT 385, MGT 389, MGT 389.1, MGT 480, MGT 488, MGT 483. Other approved courses may be included.

School of Business and Economics courses may also be taken with the prior approval of the Management and Organization advisor. Five of the elective credits may be taken from a Behavioral Science with prior approval. Students planning on graduate work are encouraged to take CPSC 463 or PSY 468.

### Management Sclence

### Advisors: Bundy, Kealing

This specialization encompasses the quantitative realm of management. Students gain experience in the application of selected techniques from operations research, operations management, statistical analysis, and computer science to business decision making processes. Minimum of 25 credits required.

#### Required

Credita

MGT 435, Production Management	5
MS 324, Management Science II	5
MS 410, Application of Digital Computers	5
At least 10 additional credits from the following	

electives with prior approval of the Management Science advisor:

ACCT 305, CPSC 101, 157, or 177, CPSC 320, CPSC 387 or 350, ECON 324, MGT 480, MKT 368, MS 381. Additional courses in Computer Science of Mathematics may, with prior approval of the Management Science advisor, be included.

### Marketing Management

### Advisor: Fujimoto, Johnson, Speece

This marketing curriculum provides background for careers in sales, advertising, marketing management, research and analysis and retail management. Marketing topics include researching and analyzing consumers, market demands, pricing, product distribution and development, and communication in order to develop marketing strategies and policies. Minimum of 85 credits required.

#### Required:

Credits

5

MKT 468, Marketing Promotion Management	
MKT 468, Marketing Problems and Policies	
MKT 469, Marketing Research	
At least 18 credits from the following electives	
with the prior approval of the Marketing	
Management advisor:	
ECON 301, ECON 310, MKT 361, MKT 367, M	KT 368,
MKT 463, MKT 466, MKT 467; other approved	courses
may be included. Only one non-marketing elec	
may be used in meeting the minimum requires	
\$5 credits.	
Real Estate Specialization	1.50

### Advisor: Bowman

Minimum of 25 credits required.

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FIN 473, Principles of Property Management
Plus 6 credits from the following electives with prior approval of the Real Estate advisor:
ACCT 346, Income Tax Accounting

ME 340, Principles of Selling
ME 461, Advertising and Sales Promotion
ECON 830, Money and Banking
ENST 303, Environmental Management
FIN 841, Advanced Business Law
FIN 877, Risk and Insurance
GEOG 305, Introduction to Land Use Planning
GEOG 481, Urban Geography
MKT867, Consumer Behavior
MKT368, Marketing Analysis and Sales Forecasting4
MKT468, Marketing Promotion Management4
MKT463, Sales Force Management

### Administration Minor .

### Advisor: Mueller

This minor is intended for students majoring in areas other than business administration who wish practical knowledge for performing the administrative and managerial aspects of their future career.

### Credits

ECON 801, Principles of Economics Micro	5
ACCT 301, Managerial Accounting Analysis	.5
MGT 380, Organizational Management	5
IR 381, Management of Human Resources	
MGT 385, Organization Theory	.5

CURRICULUM PROPOSALS APPROVED BY THE UNIVERSITY CURRICULUM COMMITTEE AND FORWARDED TO THE SENATE

### BUSINESS ADMINISTRATION CONTINUED

### **Business Administration Minor**

Advisors: Mueller, Parson

This minor provides students the opportunity to select business administration and supporting accounting and economics courses to meet individual educational needs.

Required:

### Credita

Plus an additional 80 credits from the Department of Business Administration (courses with MS, FIN, IR, MGT, MKT prefix). The program must be approved by the Business Administration minor advisor.

### PROPOSED

BUSINESS ADMINISTRATION

### Chair:

Wayne A. Fairburn Shaw/Smyser Hall 306

Professors:

### Industrial Relations Minor

Advisor: Parson

Students wishing to minor in Business Administration with a specialization in Industrial Relations should take the following:

•	- Development of the company of the
IR 379, Introduction to	Industrial Relations
IR 381, Management of	Human Resources
MGT 380, Organization	al Management
An additional 16 cred	lits should be taken

from the following: ECON 355, IR 348, IR 486, MS 881, PSY 456.

Larry P. Bundy, Business Administration - Tri-Cities Lawrence A. Danton, Management Edward S. Esbeck, Managment - Lynnwood Wayne A. Fairburn, Finance Allen K. Gulezian, Management Eldon C. Johnson, Finance - Lynnwood George D. Kesling, Operations Management and Information Systems Badiul A. Majumdar - Business Administration - Tri-Cities

Associate Professors:

Bruce D. Bagamery, Finance - Lynnwood James P. Beaghan, Marketing - South Seattle David H. Gorrie, Law Stanley Jacobs, Finance - South Seattle C. Boyd Johnson, Marketing Leslie C. Mueller, Management James L. Nimnicht, Management Don R. Nixon, Management - South Seattle Patrick J. Smith, Finance

Assistant Professors:

Wanda H. Fujimoto, Marketing Edward Golden, Marketing - Lynnwood John J. Lasik, Finance Joan F. Mosebar, Business Administration Gary I. Parson, Management Credita

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CURRICULUM PROPOSALS APPROVED BY THE UNIVERSITY CURRICULUM COMMITTEE AND FORWARDED TO THE SENATE

### BUSINESS ADMINISTRATION CONTINUED

### Transfer Credits for a Degree in Business Administration

Transfer students earning fewer than 45 quarter credits in their major at CWU must receive approval from the School Dean prior to graduation. Upper division major courses may be transferred toward meeting the degree requirements only with approval of the School Dean or designee.

### Admission Requirements

Students must apply and be admitted to the major prior to beginning 300-400 level courses in the School of Business and Economics. At time of application all 200 level core requirements should be substantially completed. Application forms are available in the department office. The completed form must be accompanied by a current credit evaluation from the office of the Registrar.

Admission shall be based on grades earned in the following sophomore (200) level courses. English 101 and English 102 must also be completed before admission.

Pre-admission Requirements	Credits
ACCT 251 Financial Accounting 1	5
ACCT 252 Financial Accounting 11	5
ACCT 253 Managerial Accounting (1)	5
BUS 221 Business Statistics (2)	5
BUS 241 Legal Environment of Business	5
ECON 201 Principles of Economics Micro	5
ECON 202 Principles of Economics Macro	5
	35

Prerequisite: ADOM 2028
 Prerequisite: ADOM 2028 and MATH 130.1

A cumulative grade point average of 2.25 in the above courses must be achieved with a minimum grade of "C-" (1.70) in each course. The credit/no credit option will not be accepted for any of these courses. The applicant must have earned a minimum cumulative GPA of 2.0 in all collegiate study. These criteria also apply to equivalent courses transferred from other institutions.

Students who have met all the above requirements will be admitted. However, if the number of eligible applicants exceeds available space, acceptance will be competitive, based on a selection index. Students who have not met all of the above requirements may be admitted conditionally by permission of the School Dean or designee.

Students majoring outside of the School of Business and Economics who are required to take Business Administration courses for either their major or minor will be eligible to enroll in upper division courses upon the request of the chair of their major department. These students will be given priority over other non-school majors wishing to enroll in upper division Business Administration courses and will be enrolled on a space available basis. All students must have taken prerequisites for courses prior to enrollment.

#### Bachelor of Science Major Business Administration

Students may enroll for these courses after admission to the Business Administration major. Business prefix courses cannot be taken pass/feil (credit/no credit) by Business Administration majors.

Business	Core Requirements	Credits	
BUS 323	Operations Management (3)	5	
BUS 360	Principles of Marketing	5	
	Business Finance	5	
BUS 380	Organizational Management	5	
BUS 386	MIS: Data and Technology	5	
	Business Policy	5	
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(3) Prer	equisite: MATH 170.		

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CURRICULUM PROPOSALS APPROVED BY THE UNIVERSITY CURRICULUM COMMITTEE AND FORWARDED TO THE SENATE

### BUSINESS ADMINISTRATION CONTINUED

c.	Non-business Requirement	Credits
	One of the following:	
	ADOM 385 (5)	
	COM 345 (4)	
	ENG 310 (4)	4-5
	Sections A, B and C Subto	otal 69-70
	Specialization	25
	TOTAL	94-95

In addition to the above required courses, students must select one 25 credit specialization in a Business Administration field. These credits cannot be counted toward any other major, minor, or specialization within the School of Business and Economics. Areas of specialization may provide the student with the opportunity to elect business administration-related courses offered by other academic areas within the University.

FINANCIAL ADMINISTRATION

Advisors: Bagamery, Fairburn, Jacobs, E. Johnson, Lasik, Majumdar and Smith

This specialization is designed for students who wish to pursue careers related to corporate finance, financial institutions or investments. Required course work for this curriculum includes the general business core plus a minimum of 25 credits in finance courses.

Required courses: Credits

BUS 47		Money and Banking Advanced Financial (	Management	5
BUS	475.	and Policy Investments		5

Plus, a minimum of 10 credits from the following list:

BUS 471, BUS 476, BUS 477, BUS 478.

Students should meet with a finance advisor for more information on electives related to specific finance career paths. In addition to the minimum requirements for the specialization, students are encouraged to use free electives for additional course work in accounting, economics, insurance or real estate.

GENERAL BUSINESS

Advisors: Bundy, Danton, Esbeck, Fairburn, Nimnicht, Nixon and Parson

There are no specific required courses. The courses may be taken, with prior approval of the General Business advisor, from the appropriate academic area(s). A minimum of 25 upper division credits in the School of Business and Economics is required.

INTERNATIONAL BUSINESS

Advisors: Beaghan, Carbaugh, Majumdar, Mueller and Nixon

This specialization prepares graduates for careers with firms engaged in international business. Emphasis is placed on the problems and opportunities in the Pacific Rim area.

Required Courses	Credits
BUS 384, Introduction to International Business BUS 467, International Marketing	5
OR BUS 477, International Finance	5
ECON 310, International Economics	5
Plus a minimum of 10 credits from the following list:	

BUS 467, BUS 477, BUS 484, ECON 388, ECON 412, GEOG 460.

CURRICULUM PROPOSALS APPROVED BY THE UNIVERSITY CURRICULUM COMMITTEE AND FORWARDED TO THE SENATE DUSINESS ADMINISTRATION CONTINUED WANAGEMENT AND ORGANIZATION

Advisors: Danton, Esbeck, Gulezian, Mueller, Nimnicht, Nixon and Parson

The Management and Organization specialization reflects the diverse activities required to productively utilize the organization's resources. Concepts from economics, political science, psychology, sociology and mathematics are integrated to provide practical applications to the identification and solution of organizational demands and challenges within our society. Students selecting this specialization may emphasize Entrepreneurship, Human Resource Management or Organizational Behavior. A minimum of 25 credit hours is required for this specialization.

Required Courses:

Credits

BUS 381, Management of Human Resources 5 BUS 481, Drganizational Behavior 5

Plus, a minimum of 15 credits from one of the following options:

Entrepreneurship Option:

This option concentrates on the skills needed for starting, operating and managing a small business. Particular attention is given to the areas of risk taking, decision making, venture capital, strategic planning, internal operations, marketing and personnel.

Eligible courses:

BUS 367, BUS 374, BUS 377, BUS 462, BUS 469, BUS 482, BUS 483, BUS 487, BUS 492, ECON 452.

Human Resource Management Options

This option addresses the planning and maintaining of relationships between an organization and its personnel. Studies include job analysis and design, recruitment, selection, compensation, training and labor relations.

Eligible courses:

BUS 377, BUS 379, BUS 479, BUS 483, BUS 486, BUS 488, ECON 355.

Management and Organizational Behavior Option:

This option focuses on the activities necessary to coordinate people, technology and structure in attaining organizational objectives. Studies include both the theory and practice of management as preparation for leadership in public and private organizations.

Eligible courses!

BUS 384, BUS 385, BUS 389, BUS 435, BUS 482, BUS 483, ECON 452. OPERATIONS MANAGEMENT AND INFORMATION SYSTEMS

Advisors: Bundy and Kesling

This specialization encompasses the quantitative realm of management. Students gain experience in the application of selected techniques from management science, operations management, statistical analysis, systems analysis and design of management information systems. Minimum of 25 credits required.

Required Courses:

Credits

BUS 324, Advanced Operations Management S BUS 387, MIS: Analysis and Design S BUS 410, Application of Digital Computers S BUS 435, Production Management S

Plus, a minimum of 5 additional credits from the following list:

BUS 321, BUS 480, CPSC 157, CPSC 177, ECON 324.

MARKETING MANAGEMENT

Advisors: Beaghan, Fujimoto, Golden and B. Johnson

The marketing curriculum provides background for careers in sales, advertising, marketing management, research and analysis and retail management. Marketing topics include researching and analyzing consumers, market demand, pricing, product distribution and development, and communication in order to develop marketing strategies and policies. Minimum of 25 credits required.

 Required Courses
 Credits

 BUS 462, Marketing Promotion Management....
 5

 BUS 468, Marketing Problems and Policies....
 5

 BUS 469, Marketing Research....
 5

 Plus a minimum of 10 credits from the following list:
 5

 BUS 361, BUS 367, BUS 463, BUS 464, BUS 465, BUS 466, BUS 467, ME 367.

CURRICULUM PROPOSALS APPROVED BY THE UNIVERSITY CURRICULUM COMMITTEE AND FORWARDED TO THE SENATE

### BUSINESS ADMINISTRATION CONTINUED

AS IT APPEARS BUSINESS ADMINISTRATION MINOR

Advisors: Mueller, Parson

This minor provides students the opportunity to select business administration and supporting accounting and economics courses to meet individual educational needs.

### Required:

### Credits

Plus an additional 20 credits from the Department of Business Administration (courses with MS, FIN, IR, MGT, MKT prefix). The program must be approved by the Business Administration minor advisor.

### PROPOSED

BUSINESS ADMINISTRATION MINOR Advisors: Fairburn, Mueller, Parson

The Busness Administration minor provides students the opportunity to select business administration and supporting accounting and economic courses to meet individual educational needs. (Students must complete ADOM 202B or equivalent, and ACCT 251 prior to enrolling in ACCT 253.

Required courses	Credits
ECON 201, Principles of Economics, Micro	5
ACCT 253, Managerial Accounting	5
Electives by advisement	20
	30

Electives to be taken from the Department of Business Administration (courses' with the BUS prefix). At least 15 of these 20 credits must be upper division. These 20 additional credits cannot be counted towards any other major, minor or specialization within the School of Business and Economics.